

BOARD OF DIRECTORS MEETING AGENDA
SALINA AREA CHAMBER OF COMMERCE - VISIT SALINA ANNEX
DECEMBER 17, 2020 AT 9:00AM

- 1. CALL TO ORDER AND ROLL CALL @ 9:00 AM**
 - (1.1) Confirmation of Meeting Notice
 - (1.2) Public Comments

- 2. APPROVAL OF MINUTES**

- 3. APPROVAL OF FINANCIAL STATEMENT & ACCOUNTS PAYABLE**
 - (3.1) November Financial Reports
 - (3.2) Proposed 2021 Budget Review

- 4. DIRECTOR'S REPORT**
 - (4.1) Activity Updates
 - a) Salina Area Chamber of Commerce Foundation/Saline County/Strengthening People and Revitalizing Kansas (SPARK) Small Business Grant Fund Award
 - b) Update on Strategic Plan with Ady Advantage
 - c) Election of Board Officers for 2021
 - d) New Board Member from Salina Airport Authority
 - (4.2) Prospect Update

- 5. EXECUTIVE SESSION**
 - (5.1) Discussion of Prospective Industry (__ minutes)

I move that the Salina Community Economic Development Organization board of directors recess into an executive session for ____fifteen (15) minutes to discuss the subject of a specific economic development project based upon the need to discuss data relating to the financial affairs or traded secrets of corporations, partnerships, trusts and individual proprietorships pursuant to K.S.A. 75-4319(b)(4). The open meeting will resume in this room at ____ AM.

- 6. ADJOURNMENT**

**CITY OF SALINA, KANSAS
REGULAR MEETING OF THE SALINA COMMUNITY ECONOMIC DEVELOPMENT
ORGANIZATION, INC.**

November 19, 2020

9:00 a.m.

Via in person and GoToMeeting Link

CALL TO ORDER AND ROLL CALL

The Regular Meeting of the Salina Community Economic Development Organization, Inc. was called to order at 9:00 AM by Frank Hampton, Board President.

(1.1) Confirmation of Meeting Notice

Robinson confirmed that the meeting notice was made public via email, news release, and social media on November 12th, 2020.

Those present and comprising a quorum:

In person:

Frank Hampton
Pete Brungardt
Lloyd Davidson
Jeff Thompson
John Gunn

GoToMeeting (GTM):

Michelle Griffin
Cheryl Murray
Brian Richardson
Paula Fried (in at 9:30 AM)

Also present:

Mitch Robinson, Salina Community Economic Development Organization Executive Director; Robin VanAtta, Salina Community Economic Development Organization Administrative Assistant; Melissa Bixby, Loan Officer/Market President, Central National Bank (GTM); Lindsey Dreiling, Executive Director, Aviation Strategy, KSU Polytechnic (GTM); Dr. Alysia Starkey, CEO, KSU Polytechnic (GTM); Tim Rogers, Salina Airport Authority, Executive Director (GTM); and Mark Freel, Evergy (GTM).

(1.2) Public Comment

No public comments.

APPROVAL OF MINUTES

Moved by Gunn, seconded by Thompson, to approve the October 15, 2020 minutes as written. Aye: (8). Nay: (0). Motion carried.

APPROVAL OF FINANCIAL STATEMENT AND ACCOUNTS PAYABLE

(3.1) October Financial Report

Moved by Davidson, seconded by Brungardt, to approve the October 2020 financial statements. Aye: (8). Nay: (0). Motion carried.

(3.2) Proposed 2021 Budget Review

Thompson would like to see the "2020 YTD" column in the 2021 Proposed Budget reflect the current month's financial reports. VanAtta will update the YTD column to reflect the November financial reports prior to the December board meeting.

Action will be taken at the December 17 board meeting.

MONTHLY SPOTLIGHT - GLOBAL AVIATION INITIATIVE AND AVIATION UPDATE

Lindsey Sterling, Executive Director, Aviation Strategy at and Dr. Alysia Starkey, CEO, at Kansas State University Polytechnic Campus gave the board an update on the aviation activity at KSU Polytechnic.

DIRECTOR'S REPORT

(5.1) Activity Updates

Robinson reported an uptick in housing interests following the two expansion project announcements. One project will include a \$17 million investment at South Ohio. Another investor is interested in some college directed housing. Robinson will participate in a conference call November 20th that will include representatives from Kansas Wesleyan University, KSU Polytechnic, KU School of Med, and Salina Area Technical College. Any housing project related to the college population could help to expand the SATC outreach.

The EDO was awarded at \$20,000 grant from the Evergy Hometown Economic Recovery Program. The funding will be used to contract with Janet Ady/Ady Advantage to review and restructure our strategic plan while looking at how COVID-19 affected economic development.

(5.2) Prospect Update

Project Food Supplier (20-10) has been very quiet. Robinson has reached out to the contact several times with no response. Project Andes (20-11) is a new project. Project Zero (20-08) is asking for additional information to be submitted November 19th.

EXECUTIVE SESSION

Moved by Brungardt, seconded by Thompson the Salina EDO Board of Directors recess into executive session for 15 minutes to discuss a non-elected employee's performance and status based upon the need to discuss personnel matters of non-elected personnel pursuant to K.S.A. 75-4319(b)(1). The open meeting will resume in this room at 10:03 a.m.

The board of directors recessed into executive session at 9:47 AM and reconvened at 10:03 AM.

Upon reconvening in regular session, Brungardt made a motion, Thompson seconded, to pay a one-time bonus of \$1,000 to Robin VanAtta, SCEDO Administrative Assistant, and \$5,500 to Mitch Robinson, SCEDO Executive Director in lieu of an increase in wages or salary to be paid out in December 2020. Aye: (9). Nay: (0). Motion carried.

ADJOURNMENT

Hampton adjourned the meeting at 10:05 AM.

Frank Hampton, Board President

ATTEST:

Paula Fried, Board Secretary

DRAFT

Salina Community Economic Development Organization, Inc.

12/15/20

Statement of Financial Position

Accrual Basis

As of November 30, 2020

	<u>Nov 30, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
First Bank Kansas-Sweep Acct	177,017.50
First Bank Kansas	75,246.20
Total Checking/Savings	<u>252,263.70</u>
Other Current Assets	
Prepaid Health Insurance	5,258.13
Total Other Current Assets	<u>5,258.13</u>
Total Current Assets	<u>257,521.83</u>
Fixed Assets	
Furniture and Equipment	
Accumulated Depreciation - F&E	-5,917.66
Furniture and Equipment - Other	6,145.49
Total Furniture and Equipment	<u>227.83</u>
Total Fixed Assets	<u>227.83</u>
TOTAL ASSETS	<u>257,749.66</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
VISA - First Bank Kansas	-22.32
Total Credit Cards	<u>-22.32</u>
Other Current Liabilities	
Payroll Liabilities	
FICA Taxes	-9,585.11
Medicare Taxes	-2,162.62
Federal W/H Taxes	2,206.52
State W/H Taxes	53.00
Federal Unemployment Taxes	-84.00
State Unemployment Taxes	-194.00
Payroll Liabilities - Other	-765.20
Total Payroll Liabilities	<u>-10,531.41</u>
Total Other Current Liabilities	<u>-10,531.41</u>
Total Current Liabilities	<u>-10,553.73</u>
Total Liabilities	<u>-10,553.73</u>
Equity	
Retained Earnings	225,119.75
Net Income	43,183.64
Total Equity	<u>268,303.39</u>
TOTAL LIABILITIES & EQUITY	<u>257,749.66</u>

Salina Community Economic Development Organization, Inc.

Statement of Activities w/Prev Year Comparison

November 2020

	Nov 20	Nov 19	% Change
Ordinary Income/Expense			
Income			
Investments			
Interest-Savings, Short-term CD	76.82	257.99	-70.2%
Total Investments	76.82	257.99	-70.2%
Total Income	76.82	257.99	-70.2%
Gross Profit	76.82	257.99	-70.2%
Expense			
Business Expenses			
Memberships	455.00	0.00	100.0%
Miscellaneous Expense	20.00	20.00	0.0%
Total Business Expenses	475.00	20.00	2,275.0%
Contract Services			
Accounting Fees	1,289.01	420.00	206.9%
Outside Contract Services	0.00	121.83	-100.0%
Total Contract Services	1,289.01	541.83	137.9%
Operations			
StartUp Salina Expenses	0.00	234.93	-100.0%
Dues & Subscriptions	0.00	55.50	-100.0%
Advertising/Promotion	0.00	2,000.00	-100.0%
Books, Subscriptions, Reference	0.00	107.66	-100.0%
Postage, Mailing Service	0.00	88.00	-100.0%
Supplies	261.74	662.84	-60.5%
Telephone, Telecommunications	86.42	141.36	-38.9%
Total Operations	348.16	3,290.29	-89.4%
Other Types of Expenses			
Depreciation	125.26	125.26	0.0%
Other Costs	4.25	7.50	-43.3%
Total Other Types of Expenses	129.51	132.76	-2.5%
Payroll Expenses			
Employee Health Ins	419.19	471.49	-11.1%
Director Health & Life Ins	1,354.34	776.23	74.5%
Car Allowance	500.00	500.00	0.0%
Payroll Taxes	0.00	1,495.23	-100.0%
Wages & Salaries	13,104.18	19,045.68	-31.2%
Total Payroll Expenses	15,377.71	22,288.63	-31.0%
Travel and Meetings			
Meals	0.00	162.52	-100.0%
Travel	0.00	259.53	-100.0%
Total Travel and Meetings	0.00	422.05	-100.0%
Total Expense	17,619.39	26,695.56	-34.0%
Net Ordinary Income	-17,542.57	-26,437.57	33.7%
Net Income	-17,542.57	-26,437.57	33.7%

Salina Community Economic Development Organization, Inc.
Statement of Activities w/Prev Year Budget Comparison
January through November 2020

	Acutal	Actual	Actual	Actual	Budget YTD
	20-Nov	19-Nov	Jan - Nov 20	Jan - Nov 19	Jan - Nov 20
Ordinary Income/Expense					
Income					
Start up Salina Income		-		-	
Marketing Events Sponsorships		-	-	3,571.43	-
Member Contributions	-	-	265,500.00	290,000.00	266,666.70
Investments-Interest	76.82	257.99	1,297.61	466.13	
Pass Through Income	-	-		-	
Miscellaneous Revenue	-		-	35.40	
Total Income	76.82	257.99	266,797.61	294,072.96	266,666.70
Gross Profit	76.82	257.99	266,797.61	294,072.96	266,666.70
Expense					
Business Expenses					
Pass Through Payments		-		-	
Memberships	455.00	-	950.00	7,410.00	833.30
Marketing Events	-	-	585.00	12,776.96	63,004.50
Miscellaneous Expense	20.00	20.00	243.09	438.58	-
Business Registration Fees	-	-	40.00	2,484.00	-
Total Business Expenses	475.00	20.00	1,818.09	23,109.54	63,837.80
Contract Services					
Legal Fees	-	-			3,333.40
Accounting Fees	1,289.01	420.00	11,670.13	12,280.00	10,516.60
Outside Contract Services	-	121.83	710.00	2,921.83	-
Contract Services - Other	-	-	-	-	-
Business Registration Fees	-	-			-
Total Contract Services	1,289.01	541.83	12,380.13	15,201.83	13,850.00
Operations					
StartUp Salina Expenses	-	234.93	378.10	1,788.18	-
Dues & Subscriptions	-	55.50	5,387.00	3,981.50	633.30
Training Fees	-	-	695.28	-	
Advertising/Promotion	-	2,000.00	7,861.71	19,412.05	-
Repairs & Maintenance	-	-	326.25	-	416.70
Books, Subscriptions, Reference	-	107.66	3,803.55	477.79	-
Postage, Mailing Service	-	88.00	58.80	238.00	125.00
Printing and Copying	-	-	71.40	475.06	458.37
Supplies	261.74	662.84	1,607.99	3,922.67	1,833.37
Telephone, Telecommunications	86.42	141.36	2,259.82	2,012.96	2,593.25
Total Operations	348.16	3,290.29	22,449.90	32,308.21	6,059.99
Other Types of Expenses					
Taxes & Licenses	-	-	-	40.00	
Depreciation	125.26	125.26	1,377.86	1,378.04	-
Other Costs	4.25	7.50	67.41	27.50	
Insurance - Liability, D and O	-	-	4,863.65	4,148.50	-
Total Other Types of Expenses	129.51	132.76	6,308.92	5,594.04	-
Payroll Expenses					
Director Relocation Expense	-	-	-	763.19	-
Employee Health Ins	419.19	471.49	4,540.43	5,107.91	12,833.37
Director Health & Life Ins	1,354.34	776.23	10,427.20	9,926.61	12,015.30
Car Allowance	500.00	500.00	5,250.00	5,500.00	5,500.00
Payroll Taxes	-	1,495.23	-	12,930.35	15,949.89

Salina Community Economic Development Organization, Inc.
Statement of Activities w/Prev Year Budget Comparison
January through November 2020

	Acutal	Actual	Actual	Actual	Budget YTD
	20-Nov	19-Nov	Jan - Nov 20	Jan - Nov 19	Jan - Nov 20
Wages & Salaries	13,104.18	19,045.68	157,197.10	152,543.88	155,853.06
Total Payroll Expenses	15,377.71	22,288.63	177,414.73	186,771.94	202,151.62
Travel and Meetings					
Meals	0.00	162.52	514.13	2,773.38	2,291.63
Conference, Convention, Meeting	-	-	1,410.40	300.00	-
Travel	-	259.53	1,317.67	9,633.30	5,500.00
Travel and Meetings - Other	-	-	-	-	-
Total Travel and Meetings	-	422.05	3,242.20	12,706.68	7,791.63
Total Expense	17,619.39	26,695.56	223,613.97	275,692.24	293,691.04
Net Ordinary Income	(17,542.57)	(26,437.57)	43,183.64	18,380.72	(27,024.34)
Net Income	(17,542.57)	(26,437.57)	43,183.64	18,380.72	(27,024.34)



	2021 Proposed	2020 YTD	2019 Actual	2018 Actual
Ordinary Income/Expense				
Income				
Marketing Events Sponsorships	0.00	0.00	3,571.43	11,814.29
Pass Through Income	0.00	0.00	0.00	5,000.00
Start Up Salina Income	1,500.00	0.00	0.00	4,500.00
Investments				
Interest-Savings, Short-term CD	1,400.00	1,297.61	719.89	0.00
Total Investments	1,400.00	1,297.61	719.89	0.00
Member Contributions	291,000.00	265,500.00	290,000.00	320,000.00
Other Types of Income				
Miscellaneous Revenue	0.00	0.00	35.40	0.00
Total Other Types of Income	0.00	0.00	35.40	0.00
Total Income	293,900.00	266,797.61	294,326.72	341,314.29
Gross Profit	293,900.00	266,797.61	294,326.72	341,314.29
Expense				
Business Expenses				
Pass Through Payments	0.00	0.00	0.00	5,000.00
Memberships	1,500.00	950.00	7,410.00	2,845.00
Marketing Events	10,000.00	585.00	12,776.96	40,428.80
Miscellaneous Expense	500.00	234.09	458.58	0.00
Strategic Planning	0.00	0.00	0.00	15,000.00
Business Registration Fees	1,000.00	40.00	2,484.00	1,010.00
Total Business Expenses	13,000.00	1,809.09	23,129.54	64,283.80
Contract Services				
Accounting Fees	12,000.00	11,670.13	12,280.00	12,200.00
Outside Contract Services	1,000.00	710.00	2,921.83	1,000.00
Contract Services - Other	0.00	0.00	0.00	21,750.00
Total Contract Services	13,000.00	12,380.13	15,201.83	34,950.00
Operations				
StartUp Salina Expenses	1,500.00	378.10	1,788.18	3,779.21
Dues & Subscriptions	5,100.00	5,387.00	4,231.50	688.60
Training Fees	0.00	695.28	0.00	1,100.00
Repairs & Maintenance	600.00	326.25	0.00	428.22
Advertising/Promotion	17,500.00	7,861.71	19,412.05	18,428.96
Books, Subscriptions, Reference	3,500.00	3,803.55	477.79	2,395.04
Postage, Mailing Service	225.00	58.80	238.00	83.00
Printing and Copying	750.00	71.40	475.06	639.62
Supplies	2,500.00	1,607.99	2,675.39	2,437.30
Telephone, Telecommunications	3,000.00	2,259.82	2,151.33	2,482.20
Total Operations	34,675.00	22,449.90	31,449.30	32,462.15
Other Types of Expenses				
Taxes and Licenses	40.00	0.00	40.00	40.00
Depreciation	1,585.00	1,377.86	1,567.54	1,503.29



2021 Budget

Insurance - Liability, D and O	5,000.00	4,863.65	4,484.00	4,446.50
Other Costs	100.00	67.41	219.26	0.00
Total Other Types of Expenses	6,725.00	6,308.92	6,310.80	5,989.79
Payroll Expenses				
Director Relocation Expense	0.00	0.00	763.19	0.00
Employee Health Ins	6,000.00	4,540.43	5,579.40	5,291.72
Director Health & Life Ins	10,500.00	10,427.20	10,702.84	8,603.60
Car Allowance	6,000.00	5,250.00	6,000.00	6,000.00
Payroll Taxes	15,000.00	0.00	13,665.58	13,459.14
Wages & Salaries	175,000.00	157,197.10	165,241.00	175,975.25
Total Payroll Expenses	212,500.00	177,414.73	201,952.01	209,329.71
Travel and Meetings				
Meals	2,500.00	514.13	2,798.17	4,591.88
Conference, Convention, Meeting	1,000.00	1,410.40	300.00	1,707.72
Travel	10,000.00	1,317.67	9,763.45	11,984.59
Travel and Meetings - Other	500.00	0.00	480.00	0.00
Total Travel and Meetings	14,000.00	3,242.20	13,341.62	18,284.19
Total Expense	293,900.00	223,604.97	291,385.10	365,299.64
Net Ordinary Income	0.00	43,192.64	2,941.62	-23,985.35
Net Income	0.00	43,192.64	2,941.62	-23,985.35

DECEMBER DIRECTOR'S REPORT

MARKETING / PROMOTION

On December 15th will be joining with KS Commerce staff with West Coast based site location consultants promoting Kansas, Salina, and several other Kansas communities. This will be a 2 hour Zoom call. On the 16th another Zoom call with KS Commerce staff focused on international site location consultants who focus on Asian and European markets. On the 7th Salina played host to Commerce Deputy Secretary Bill Murphy who recently relocated from Tulsa to take this position.

STRATEGIC PLANNING

The SCEDO received a \$20,000 donation from Evergy for use to update the organization's strategic plan. We will provide \$5000 to hire Janet Ady's firm to update our strategic plan with a focus on the impact of COVID-19 plus the impact of the recent successes of Schwan's and Great Plains' projects. On December 8th the first step of talking with local leadership via Zoom took place. The day was broken down in small group or individual sessions with representatives of Schwan's, Great Plains, Vortex, and 1 Vision Aviation plus representatives of KWU, KS Polytechnic and Salina Tech. Also, sessions with local elected officials and current and incoming SCEDO Chairmen. And local economic development staff and city/county officials. Held numerous discussions on labor force, housing, childcare, and other issues facing Salina. An updated report should be completed in January.

WORKFORCE TALENT AND HOUSING

A former area resident is working with a Nebraska-based apartment developer seeking potential locations and support for a development that could go up to 300 units in several phases. We are seeking additional information on the proposed development. A Zoom meeting was held with representatives from KWU, KS Polytechnic and Salina Tech and the developer to discuss options.

We have also been working with a local businessman who has brought a Wichita developer to Salina. The development team has met with the City of Salina staff. Working on a zoning change of the property. As a result of numerous inquiries concerning housing here in Salina, the City of Salina is having the last housing plan updated including impact of Schwan's and Great Plains expansion.

ENTREPRENEURSHIP / SMALL BUSINESS DEVELOPMENT

We keep promoting various online type educational sessions with the Wichita SCORE Chapter and other sessions from the SBA and SBDC across Kansas. In early January we will start developing a concept working with startups in a contest for an undetermined cash and possible in-kind price.

The Salina Chamber had received approximately \$2.7 million in funding from Saline County. The Chamber committee was able to provide these funds to area businesses. The SCEDO was able to receive approximately \$9,548.71 in cash assistance which will replace a portion of the city funds reduced to budget cuts due to COVID-19 and the City's budget reduction.

PROSPECT MANAGEMENT

Work continues with Project Rise and Project Gemini. After announcements of both projects work on issuing IRB's and other funding methods/grants continue including an EDA grant to the City of Salina for improvements on streets and drainage ditches near the expanding Schwan's plant.

Several new aviation projects are including Salina for possible air cargo and MRO activities.

The remaining prospects have been followed up with and we are maintaining contact where needed. (See the December 2020 Prospect Table)

SITES / BUILDINGS / TOOLS:

A second meeting by the new KS DOC staff reorganizing the Certified Sites program for the state. We will start work on the first Salina application in early January.

MONTHLY WEB/SOCIAL MEDIA STATISTICS

Website – (reported November 2020)

175 users 170 New Users 189 Sessions 1.86 Pgs/Session 1:53 Avg Session
352 Pageviews

Website –11/17/2020 – 12/14/2020

122 users 116 New Users 144 Sessions 2.03 Pgs/Session 2:29 Avg Session
293 Pageviews

Facebook – (reported last month)

283 Page Views 964 Posts Reached 117 Post Engagements 515 Page Likes

Facebook – 11/17/2020 – 12/14/2020

130 Page Views 1,604 Posts Reached 139 Post Engagements 520 Page Likes

Start Up Salina Facebook Group

10/12/2020 – 280 members (+7)

11/19/2020 – 278 members (-2)

12/15/2020 – 280 members (+2)



Prospect Table

This information is strictly CONFIDENTIAL. Discussion of this information outside of this meeting could jeopardize the progress of these pending projects.

Code #	Project Name	Client Source	Project Status	Contact Date	Milestone / Decision Date	Project Objective	Business Description	Jobs (New)	Average Salary	Investment	Niche	Acreage Required	Square Footage
18-13		Local Researchers/Developers	Active		No Deadline	7 year effort researching use of 3D imaging	Company being dislocated from existing offices seeking new location and project funding/assistance	Currently 2 FT employees plus research team	?	About \$1m to start	Medical, military, media uses	Purchased a local building in November for new office/lab space	office space of 5000-7500 sf
19-8	Project Gemini	Direct Call to Chamber & SCEDO	Success (8/13/20)	5/13/2019	Construction Start Fall 2020	Assembly Operation	Local Company looking for additional building to house assembly	100 by first 3 years.	Over \$20 per hour	Approximately \$75 million	South Ohio Street	28 acres	Build 210,000 sf
19-14	Project Mobile	Direct Contact	Active	10/10/2019	Reviewing Sites 11/25/19	Company looking for additional Call Center operation space	Servicing small hospital accounting needs	50	?	?		N/A	12,000 SF
19-15	Project Toys	Direct Contact	Active	10/10/2019	Met with County Commission	Company seeking incentives for new retail operation	Retail and service location for farm equipment, ATVs, and watercraft	5	\$20/hr	\$2.0 m	Ag & Recreation	Seeking Abatement	Will Build 18,000 SF
19-16	Omaha Developer	Direct Contact	Active	12/2/2019	Submitted 12/13/19	Seeking 10-15 acres	Location for Mfg Operation	20-100	\$19/hr	?	Defense Related	Looking for site	Building Up to 100,000 sf
19-17	Project Rise	LOCAL	Success (8/10/20)	11/4/2019	Announced 8/10/2020	Food Production	Pizza Plant Expansion	225	\$65,210	\$6-700 M		Expansion on Existing Site	400,000 SF
20-02	Project Recycle	SAA referral	Active	1/5/2020	Visited 4x	Seeking site or building for composting	Est Composting Operation	5-Mar	\$15-\$20	?	Has Operation in OK	Acreage or Building	15,000 SF
20-04	Project Aniram	KDOC	Active	5/15/2020	5/20//2020	Seeking 600,000 sf	Build Airplanes	1600	avg \$100k	\$150-\$250M	?	20-80 acres	600,000 sf to start



Prospect Table

Code #	Project Name	Client Source	Project Status	Contact Date	Milestone / Decision Date	Project Objective	Business Description	Jobs (New)	Average Salary	Investment	Niche	Acreage Required	Square Footage
20-05	Project Valley	KDOC	Active	6/22/2020	6/30/2020	Need Aviation Location	Construct Aircraft	?	?	?	?	Need 20 acres	Seeking 700,000 SF
20-06	Project Rome	KDOC	Active	7/24/2020		Call Center for ~300 workstations for B2B & B2C	Plug and Play Call Center	150-200	\$15/hr	?	?	NA	25K-40K SF
20-07	Project Fairview	KDOC	Active	9/11/2020	?	Find existing building	Archery Equipment Manufacturing	190 yr1 300 yr 5	\$40,000	?	?	?	70,000 SF
20-08	Project Zero	KDOC	Active	10/6/2020	11/24/2020	Small Aircraft	Build/test Aircraft	1000-2000	\$18-\$23	?	Access to Runway 25-50 acres	25 acres	276,000 SF
20-09	Project Treehouse	KDOC	OUT	10/12/2020	10/16/2020	230 acres with rail	Composite Materials	1170 by Year 4Upper Quartile		Yr 4 \$737M	?	200+ Acres	?
20-10	Project Food Supplier	Direct Call to Chamber & SCEDO	OUT	10/12/2020	?	Beef Processing	Regional	200-300		?	NE KS	40 acres	100,000-150,000
20-11	Project Andes	KDOC	Active	11/2/2020	11/9/2020	Aerospace Mfg		100	?	\$45m & \$120m	SAA	25 acres	20-50,000 sf
20-12	Project Cycle	KDOC	New	12/8/2020	12/15/2020	Aviation	Large Hanger	?	?	?	Building 606	55' Eave Height	50,000 SF